## INVESTOR PRESENTATION



## HEALTHCARE IS

## broken

2025: NEW YEAR, NEW OPPORTUNITIES

# THE CHALLENGE IN HEALTHCARE INNOVATION

Rising chronic disease burden, including metabolic syndrome.

Lack of scalable AI-powered healthcare solutions.

Barriers to physician-led innovation

129m

people live with chronic disease

5/10

causes of death are **treatable** 

90%

of annual \$4.1 trillion healthcare costs

Source: CDC: Preventing Chronic Disease

# WARP CORE HEALTH IS A HEALTHCARE VENTURE STUDIO

INCUBATE, FUND, ACCELERATE,

A venture studio is a company that actively creates and builds new startups from the ground up, by generating ideas internally, developing them into viable products, recruiting founding teams, and launching them into the market, essentially acting as an "idea factory" that builds multiple startups simultaneously, unlike traditional accelerators or incubators which primarily support existing startups with outside ideas.



## FOUNDER, PHYSICIAN, INFORMATICIST, SOFTWARE ENGINEER, VETERAN

## STEPHEN FITZMEYER, M.D.

An Informaticist combines medical knowledge, data science, and software engineering to improve patient outcomes, streamline workflows, and enhance healthcare delivery through innovative use of technology.

#### TRAINING

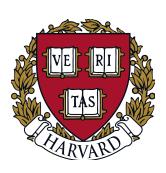
 PHYSICIAN with two postdoctoral fellowships in Clinical Informatics: NIH Ruth L. Kirschstein Fellow at Boston Medical Center and Advanced Medical Informatics Fellow at the Boston VA Healthcare System.

#### **EXPERIENCE**

- Founder of Warp Core Health, FIZO Health Score, and Jax Code Academy
- Lead Instructor at Jax Code Academy Coding Bootcamp https://jaxcode.com
- Featured in the Boston Globe: http://b.globe.com/13JTNYa

#### HACKATHONS

- Third Place Winner, Massachusetts Institute of Technology Hacking Medicine, Miami, FL. Theme: Curbing Childhood Obesity.
- First Place Winner, Brigham & Women's Hospital Hackathon, Winner of the Blue Cross Blue Shield Prize.
- First Place Winner Massachusetts Institute of Technology Hacking Medicine









#### **CO-FOUNDERS: PHYSICIAN INFORMATICS TEAM**

## SHARON LOJUN, M.D. MS

- National Library of Medicine Fellow at Harvard Medical School in Clinical Informatics
- Master's degree in biomedical informatics at MIT.
- Board certified in OB/GYN and Gynecological Oncology

## MARK R LAFLAMME, M.D. MS

- National Library of Medicine Fellow at Regenstrief Institute
- Master's degree in **Clinical Research** Regenstrief Institute
- Board Certified in Internal Medicine



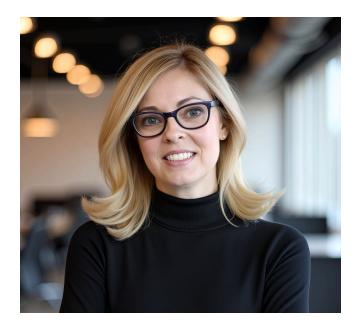












SHARON LOJUN, M.D. MS



MARK R LAFLAMME, M.D.

## WARP CORE'S VISION AND MISSION

Warp Core Health is committed to using AI to create a future where better healthcare is within reach for every patient.



## **Our Vision**

To revolutionize healthcare by harnessing AI to solve real-world challenges, improve patient outcomes, and make quality care accessible to all.



## **Our Mission**

**Empower Patients**: Develop innovative, patient-centered solutions to manage chronic diseases and improve health.

**Support Providers**: Create tools that reduce administrative burdens, enabling more time for direct patient care.

**Advance Access**: Scale digital health solutions to underserved communities, ensuring equitable healthcare delivery.

**Drive Innovation**: Foster Al-driven breakthroughs that deliver measurable, lasting benefits to patients and providers.



## **Core Values**

**Patient First**: Every innovation is designed to enhance patient outcomes and experiences.

**Collaboration**: Partnering with healthcare professionals to create meaningful solutions.

**Equity**: Expanding access to high-quality care for all, regardless of location or background.

## SOLVING HEALTHCARE'S BIGGEST CHALLENGES WITH AI

Chronic Disease Epidemic:

6 in 10 U.S. adults have a chronic disease like diabetes or obesity, costing \$1 trillion annually.

2 Administrative Burden:

Providers spend 50%+ of their time on paperwork, reducing time for patient care.

3 Provider Shortfall:

Global healthcare workforce shortages strain access to care, particularly in underserved areas.

4 Data Overload:

Health data from wearables and apps is underutilized due to lack of actionable insights.

5 Fragmented Data Systems:

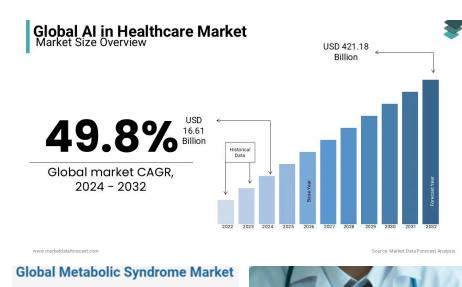
Disconnected platforms make it difficult for providers to deliver coordinated, efficient care.

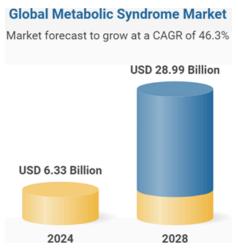
6 Metabolic Health Tools:

Personalized apps for chronic disease prevention and management (e.g., diabetes, obesity).

# MARKET OPPORTUNITY A \$1 Trillion Global Market Potential\*

- Rapid growth of **AI in healthcare** (CAGR of 49.8%).
- Emerging demand for **Metabolic Health** solutions (CAGR of 46.3%).
- Untapped potential for **physician-driven** startups.







\*Al across various healthcare sectors—including diagnostics, treatment planning, drug discovery, and personalized medicine—continues to drive significant market expansion.

## Dual Growth Markets: AI in Healthcare and Metabolic Health



Projected to reach \$1 trillion by the early 2030s. Al innovations are revolutionizing diagnostics, treatment, and personalized care.

## Expanding Metabolic Health Market

The weight-loss drug market alone is projected to exceed **\$150 billion annually** by the early 2030s.Rising prevalence of obesity, diabetes, and metabolic syndromes underscores the demand for innovative solutions.

## ✓ The Convergence of AI and Metabolic Health

- Al-powered metabolic health solutions address critical patient needs.
- Personalized treatment plans.
- Predictive analytics for disease prevention.
- Scalable healthcare delivery.

## $\checkmark$

## **Key Opportunity**

Tapping into these markets positions Warp Core Health to capture substantial growth potential while delivering impactful healthcare advancements.

NOW IS THE TIME TO INVEST

This opportunity positions Warp Core Health as a leader at the intersection of two transformative markets, making it compelling for physician investors.

## BENEFITS OF INVESTING IN WARP CORE HEALTH



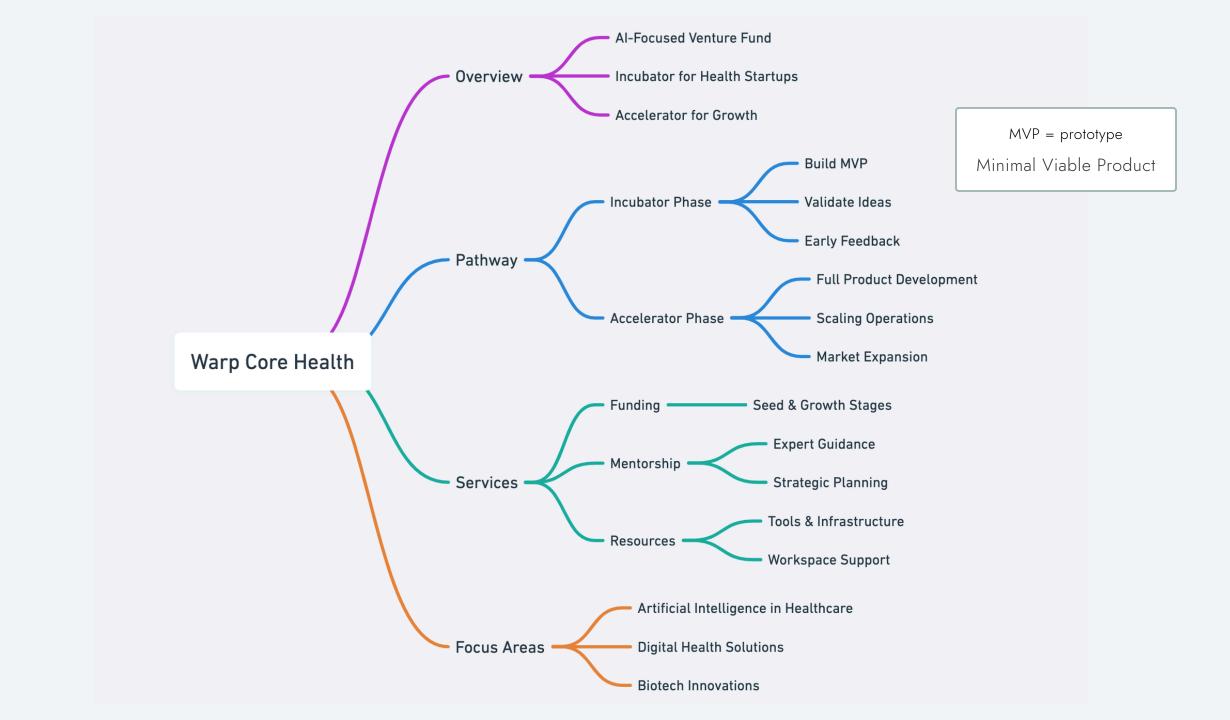
**INCUBATIONS** 

PER YEAR

- 1 Monthly Greenlight Meetings
  - Participate in meetings where new ideas are presented
  - Vote on which projects to prototype
- <sup>2</sup> Idea Submission
  - Submit your own ideas for consideration
- <sup>3</sup> Project Participation
  - Choose to work on any idea within the incubator

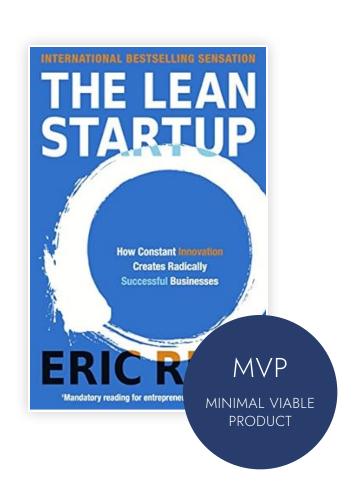
- Leadership Opportunities
  - Become a team member of startups in the accelerator
  - Potential roles: CEO, COO, CMO, CMIO, CTO, etc.
- <sup>5</sup> Equity in Startups
  - Receive a share of every startup produced by Warp Core Health
- 6 Priority Investment Opportunities
  - First chance to invest additional funds, at a discount, in individual startups

And more...

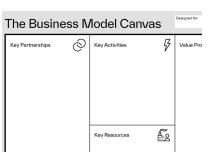


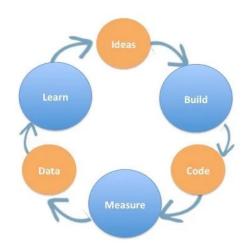
#### TURNING IDEAS INTO SCALABLE HEALTHCARE STARTUPS

## WARP CORE HEALTH INCUBATION PROCESS



- 1 Ideation and Validation
  - Use the **Business Model Canvas** to outline key components: Value propositions, customer segments, revenue streams, etc.
  - Conduct market research and interviews with physicians and patients to identify real-world healthcare needs.
- 2 Build-Measure-Learn
  - Apply The Lean Startup Method:
    - Build: Create a Minimum Viable Product (MVP).
    - **Measure**: Gather feedback from early adopters, especially healthcare professionals.
    - Learn: Refine the product based on data-driven insights.
- 3 Launch and Scale
  - Test scalability in a controlled market.
  - Iterate rapidly to achieve product-market fit.
  - Prepare startups for external funding, partnerships, and growth.





## WARP CORE'S IDEA INCUBATION SOURCE

Warp Core incubates ideas from within, ensuring innovation that aligns with our mission and drives healthcare transformation.



## Source of Ideas

#### • Internal Innovation:

- Focused on cultivating ideas from the Warp Core community, including staff, physician investors, and advisory members.
- Ensures alignment with Warp Core's vision and mission.

#### • Selective External Ideas:

- Exceptional ideas from external contributors may be accepted.
- Strict evaluation criteria to ensure strategic fit and potential for success.



## Ownership Model

## • 100% Ownership of Startups:

- Warp Core retains full ownership of all incubated startups.
- This ensures complete control over the startup's vision, execution, and revenue potential.



## Why This Approach Works

## • Community Collaboration:

 Harnesses the diverse expertise and creativity of Warp Core members.

### • Strategic Control:

• Full ownership allows Warp Core to focus on long-term growth and innovation.

## • Mission Alignment:

• Startups remain aligned with Warp Core's goals of transforming healthcare through AI.





## Financial Impact of Warp Core's Startup Incubation

Conservative financial projections over 5 years

## Key Metrics Over 5 Years

- Total MVPs Built: 120 (2 prototypes developed monthly).
- ✓ Total Startups Accelerated: 50 (10 startups moved to the accelerator annually).
- ✓ Success Rate: 20% of accelerated startups achieve significant exits.
- ✓ Total Successful Startups: 10 successful startups over 5 years.

## **Financial Outcomes**

- Average Income per Successful Startup: \$10,000,000.
- ✓ Total Exit Income
  Over 5 Years:
  \$100,000,000

## Why This Matters

- ✓ Consistent Innovation: A robust pipeline ensures a steady flow of ideas and startups.
- ✓ Scalable Returns: Even with a 20% success rate, startup exits generate significant revenue.
- ✓ Focused Investment:
  Prioritizing high-potential startups maximizes impact and financial outcomes.

"Warp Core's consistent pipeline of MVPs and accelerated startups creates a sustainable model for high-impact innovation and returns." -- Dr. Fitzmeyer

## What's your FIZO Score?

Get your FIZO Score and find out if you're in poor health, excellent health, or somewhere in between.



A FICO-LINE SCONE FOR TOOK FILALITY

Your FIZO Score is 750, that's great!



## Ivy League Physicians

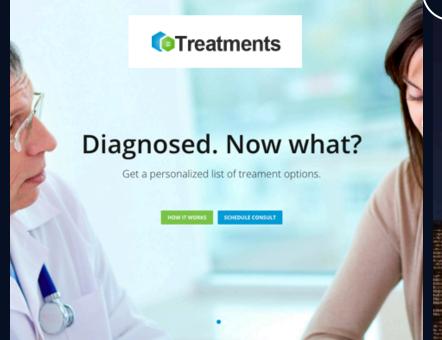
Experience the Gold Standard of Care with Ivy League Doctors

TeleHealth Clinic, Professional Excellence In Telemedicine.

Membership, Second Opinion Or Case Review, Corporate
Wellness Packages, Lifestyle & Longevity, Genetic Analysis,
Personalized Nutrition Plans, And Biomarker Optimization

**Book An Appointment** 

Currently in our Venture Studio







## Get Started Right Now

osnice step i and 2 general, cleare 30AP rotes, build a complete lensive medica school Curriculum Vitae that makes filling out your residency applications a breeze. You can even securely share your timeline and de-identified SOAP Note: with residency directors via a private link.



Third Place MIT's Hacking Medicine Miami 2016

## Food¢ense

Curbing Childhood Obesity



Are you tired of being overweight, sick, and on pills? We can fix that.

We analyze your blood test labs and teach you how to correct abnormalities and get healthy.

Functional & Lifestyle Medicine Clinic in Jacksonville, FL

BOOK FREE INITIAL CONSULT ← in-person or telemedicine



nctional & Lifestyle Medicine

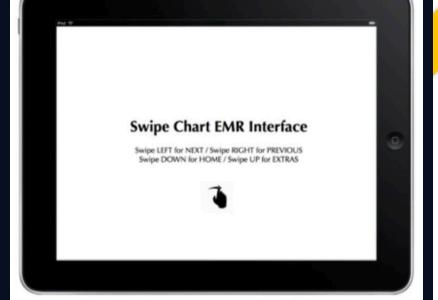












## **Clinical Medicine**



#### **Patient Tracker**

Create encrypted patient records with SOAP Notes.



#### **Clinical Procedures**

Keep track of procedures you have observed, assisted, or taught.



#### **Clinical Rotations**

Enter all of your clinical rotations.



#### **MMSE**

Administer a Mini Mental Status Exam right from your device.

## **USMLE & The Match**



#### **USMLE Step 1**

QBank & Flash Cards from the book First Aid for the USMLE Step 1.



#### **USMLE Step 2**

QBank and a Step 2 Clinical Skills exam tutorial.



#### **Residency Match**

Evidence-based Medicine & Artificial Intelligence

## **Treatment Scores**

Baseball has been quantified with Sabermetrics. Basketball is being quantified with the Pythagorean expectation to the 14th power. Now, it's time to quantify something really important—life and death important—the science of medicine behind medical treatments. Here at EBM™ Treatment Scores we love the Science of Medicine SOM® and hope you'll join us in quantifying treatments. Please register for a free account and start helping.



## Currently in our Venture Studio



BOSTON

JACKSONVILLE

**RALEIGH** 

#### Choose Boston, Jacksonville, Raleigh or Online Anywhere

## Become a Software Engineer in 3-6 months

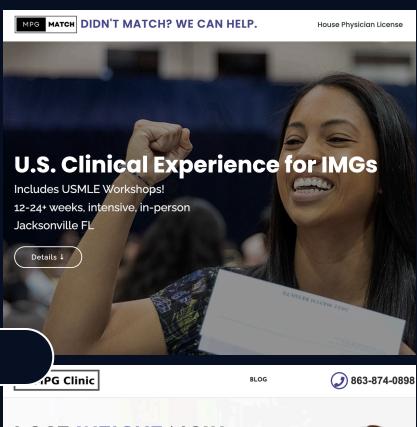
Learn full-stack development in 12 Intensive weeks, followed by 12 weeks of Internship where you will work on real projects for real companies.

Attend In-Person or Online

A Pataka Anytima for Free

- Every Session Recorded so you 

  New Generative A.I. Module! can watch on your schedule
- Certified Web Dev Certificate
- Beginner Friendly
- ✓ Live Help 9am to 9pm Daily 3 Instructors per Class + 2
- Teaching Assistants



## LOSE WEIGHT NOW

\$350 Medical Consultation + 30 Days Free Semaglutide

Safe, Effective, and Personalized Weight Loss Support



#### **Board Certified Doctors**

Our physicians provide expert care for effective weight loss and sustainable health improvements.



#### Semaglutide Included

Your consultation includes 30 days of Semaglutide to help you achieve your weight loss goals effectively and safely



#### No Insurance Needed

Get affordable, accessible care with straightforward pricing—no hidden costs or insurance hassles.

## Before FIZO Score **Biometrics** Health and Longevity Weight 162 lbs A1C (!) 6.5 (!) High Blood Pressure After FIZO Score **Biometrics** Health and Longevity Weight 124 lbs A1C √ 5.5 Normal **Blood Pressure**

# WHY INVEST WITH WARP CORE HEALTH?

## Strategic Influence

- Join our Advisory Board to provide input on product design, business strategy, and clinical protocols.
- Collaborate directly with our management team to shape the future of healthcare innovation.

## Financial Opportunities

- Invest a minimum of \$25,000, with options to use IRA/401(k) funds.
- Potential for attractive returns in the rapidly growing healthcare AI, digital health, and metabolic health markets.

## **Professional Engagement**

- Participate in an online medical think tank with fellow physician.
- Contribute to impactful healthcare solutions that align with your clinical expertise and passion for patient care.

## **Social Impact**

Be part of a mission-driven organization dedicated to preventing chronic diseases and improving patient outcomes through Al-driven innovations.

FIZO SCORE: ONE OF OUR STARTUPS